Carmignac DIRECT LINE





Web Conference – November 5th 2020

Xavier HovasseHead of Emerging Equities & Portfolio Manager

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- © Carmignac Portfolio Emerging Discovery
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An Emerging Market Fund Range Meeting Different Investors' needs



	Capitalisations	Morningstar rating	Risk scale	Labels
Carmignac Emergents ⁽¹⁾	Small Mid Large	★★★★ Overall Morningstar Rating ™	Cower risk Higher risk Potentially Indicate return Potenti	WWW.lelabelisr.fr www.towardssustainability.be
Carmignac Portfolio Emerging Discovery (2)	Small Mid Large	★ ★ ★ Overall Morningstar Rating ™	Lower risk Higher risk Potentially lower retrum higher retrum higher retrum 1 2 3 4 5 6 7	
Carmignac Portfolio Emerging Patrimoine (3)	Small Mid Large	★★★★★ Overall Morningstar Rating ™	Lower risk Potentially Rover return 1 2 3 4* 5 6 7	WWW.lelabelisr.fr

*SRRI from the KIID (Key Investor Information Document). This indicator may change over time.

(1) For A EUR Acc share class. Carmignac Emergents' strategy is also available through Carmignac Portfolio Emergents, subfund of Carmignac Portfolio, a Luxembourg SICAV. Both Funds share the same investment strategy, portfolio construction and the same management process.







Xavier HovassePortfolio Manager
20 years experience

LEAD PM AUM 01/01/2015 € 957 million

STRUCTURE UCITS



HIGH CONVICTION & QUALITY BIAIS

Long only & conviction driven EM equity strategy with a growth & quality bias

- Non benchmarked & High active share (> 80%)
- Concentrated portfolio (~45/50 stocks)







SUSTAINABLE

Fully integrated SRI & **low carbon** approach based on positive screening and best efforts selection



Potentially lower return Potentially lower return Potentially lower return Potentially higher return Potentially higher return Potentially higher return Potentially lower return Potentially higher return Potentially lower return Potentially lower



LOW VOLATILITY & DOWNSIDE RESISTANCE

Lower volatility & downside capture ratios compared to peers and ref. indicator** over several time period

* For A EUR ACC share class. Risk Scale from the KIID (Key Investor Information Document). Risk 1 does not mean a risk-free investment. This indicator may change over time.

**Reference indicator: MSCI EM NR Index (USD), reinvested net dividends, rebalanced quarterly.

Past performance is not necessarily indicative of future performance. The return may increase or decrease as a result of currency fluctuations. The reference to a ranking or prize, is no guarantee of the future results of the UCIS or the manager. Morningstar Direct © 2020 Morningstar, Inc. All Rights Reserved. Morningstar Category: Global Emerging Markets Equity. From 01/01/2013 the equity index reference indicators are calculated net dividends reinvested.

Carmignac Emergents Strategy obtained the French and Belgian SRI labels. https://www.lelabelisr.fr/en/; https://www.towardssustainability.be/; https://www.febelfin.be/fr



[©] Carmignac Portfolio **Emerging Discovery**

€ 190 million ΔΙΙΜ STRUCTURE UCITS





HIGH CONVICTION & **QUALITY BIAIS**

A long only small & mid-cap emerging and frontier market equity strategy, using a growth & quality oriented bottom-up process

High active share (90%)

Average nb. holdings ~40/50 stocks

Average holding period 4 years



DIVERSIFICATION

Exposure to less covered market segments - Frontier markets & Small & mid-caps - with a benchmark agnostic approach

- 20% EPS Growth (2019)
- 18% ROE (2019)
- 7% FCF yield (2019)
- 1% Net debt / market cap (2019)
- Low correlation (< 0.65) with global markets
- High tracking error (~6.5%)



LOW VOLATILITY & DOWNSIDE **RESISTANCE**

Lower volatility & downside capture ratios compared to peers and ref. indicator* over several time period

- 41% average 5Y rolling return
- 60% 5Y down capture ratio
- 15% 5Y volatility

Performance Overview





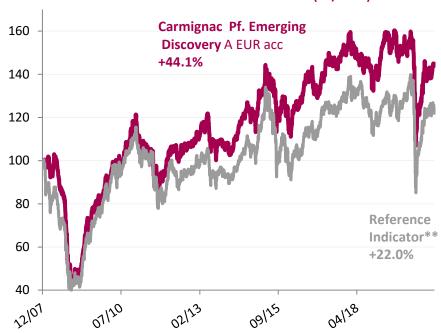


Ref. Indicator*

+164.9%



PERFORMANCE SINCE LAUNCH (12/2007)



*Reference Indicator: MSCI EM NR USD.

**50% MSCI EM SmallCap (EUR) + 50% MSCI EM MidCap (EUR), (Reinvested net dividends, rebalanced quarterly).

For its performance from 31/12/2019 to 31/10/2020. Morningstar Category: Global Emerging Markets Equity.

Source: Carmignac 30/09/2020. Carmignac Emergents A EUR Acc (ISIN: FR0010149302). Reference indicator: MSCI EM NGU ED. Daily returns in EUR as of 30/06/2020. Past performance is not necessarily indicative of future performance. The return may increase or decrease as a result of currency fluctuations. Risk Scale from the BIID (Key Investor Information Document). Risk 1 does not mean a risk-free investment. This indicator may change over time.

900

800

700

600

500

400

300

200

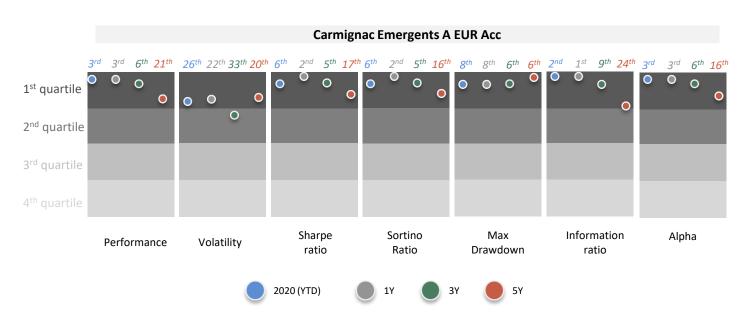
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Attractive Risk/ Return Profile, Illustrated by Carmignac Emergents Positioning vs Peers











Source: Carmignac, Morningstar. Data in EUR as at 30/09/2020.

labels. https://www.lelabelisr.fr/en/: https://www.towardssustainability.be/: https://www.febelfin.be/fr

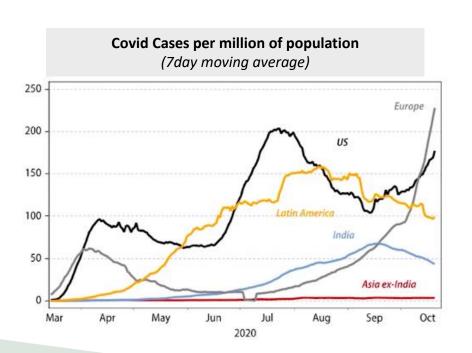
Risk ranking are calculated on a daily step. Risk free rate used is EONIA capitalise jour EUR. Alpha is calculated against MSCI EM NR USD.

Past performance is not necessarily indicative of future performance. The return may increase or decrease as a result of currency fluctuations. The reference to a ranking or prize, is no guarantee of the future results of the UCIS or the manager. Morningstar Direct © 2020 Morningstar, Inc. All Rights Reserved. Morningstar Category: Global Emerging Markets Equity. Carmignac Emergents' strategy is also available through Carmignac Portfolio Emergents, sub-fund of Carmignac Portfolio, a Luxembourg SICAV. Both Funds share the same investment strategy, portfolio construction and the same management process. Carmignac Emergents Strategy obtained the French and Belgian SRI

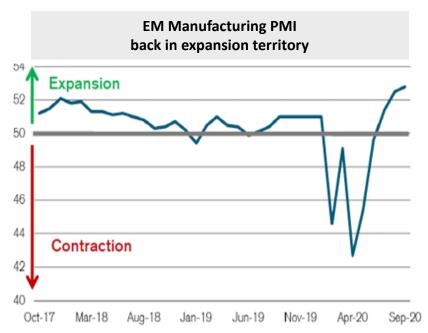


The case for Emerging Markets

BETTER MANAGEMENT OF PANDEMIC ESPECIALLY IN ASIA

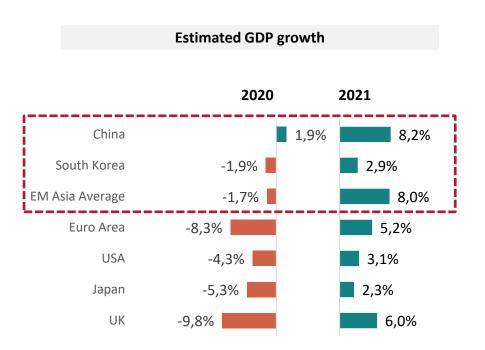


REBOUND IN ECONOMIC INDICATORS

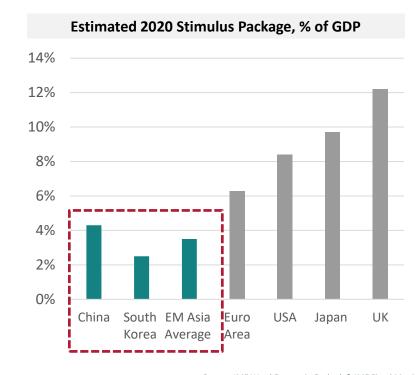




BETTER GROWTH PROSPECTS

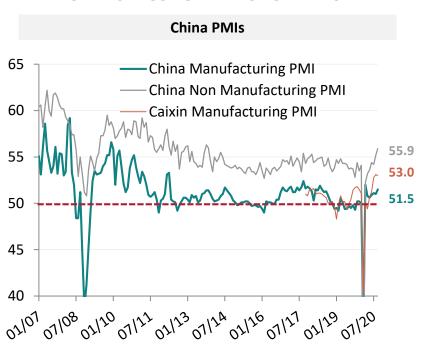


DESPITE LESS SIZEABLE STIMULUS PACKAGES



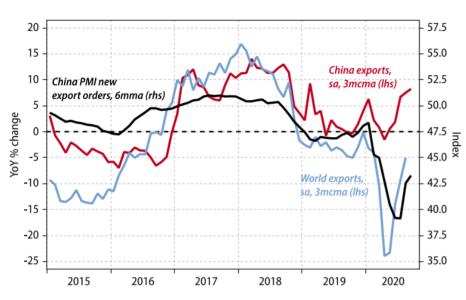


CHINESE ECONOMY BACK ON TRACK



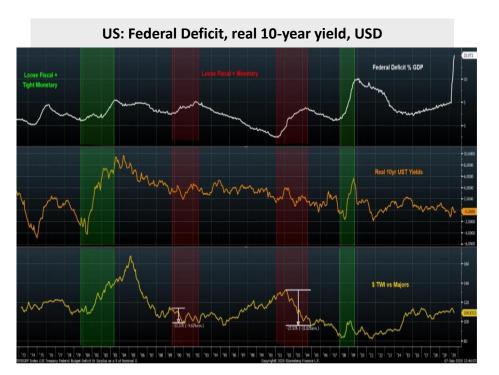
WITH A REBOUND IN EXPORTS

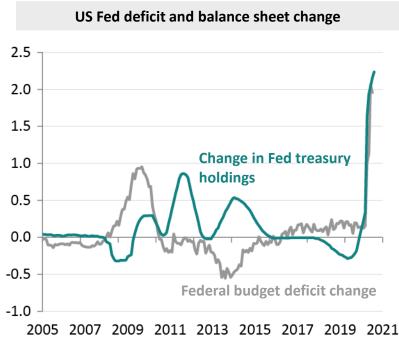
China and world Exports in USD, YoY change





FINALLY A WEAKER USD?

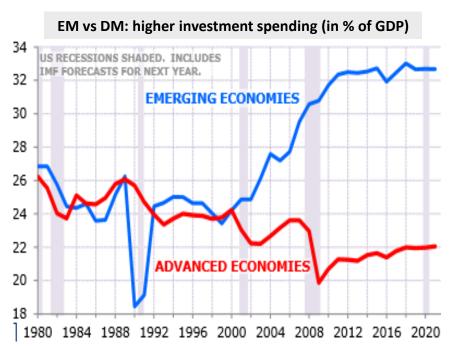






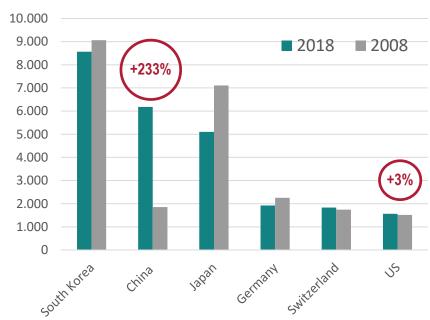
Structural Arguments

HIGHER POTENTIAL GROWTH PROSPECTS?



EM/ ASIA AT THE FOREFRONT OF TECH REVOLUTION

Patent applications per USD 100 billion GDP



How to invest in this environment?

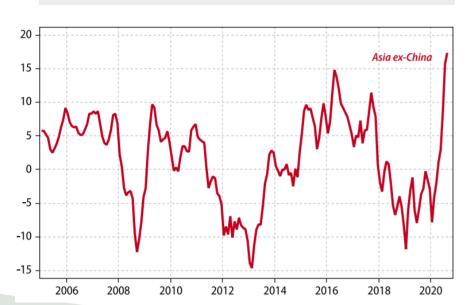
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Invest in EM Asia & China

ECONOMIES WITH STRONGEST FUNDAMENTALS

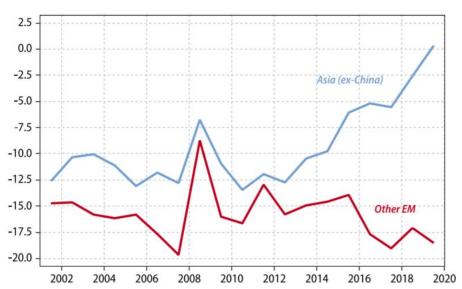
RECORD TRADE SURPLUS

Asia ex-China trade balance (USD bn)



REDUCED RELIANCE ON FOREIGN CAPITAL

Net International Portfolio Investment Position in % of GDP





Invest in EM Asia & China

LARGE POOL OF INNOVATIVE TECH/INTERNET COMPANIES WITH SOLID EARNINGS PICTURE

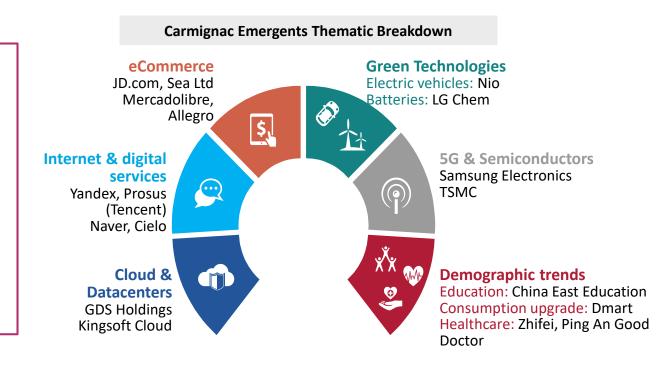


Carmignac Emergents Geographic Exposure



Focus on Beneficiaries of Digital Revolution & Tech War

- Well positioned to take advantage of long-term trends, accelerated by Covid
- As opposed to old economy companies with offline businesses, not able to compete with internet giants





is not subject to prohibition on trading in these instruments prior to issuing any communication

Portfolio composition may vary over time.

Investment Focus in China: Favoring New Economy Leaders in Sustainable, High Growth Market Segments



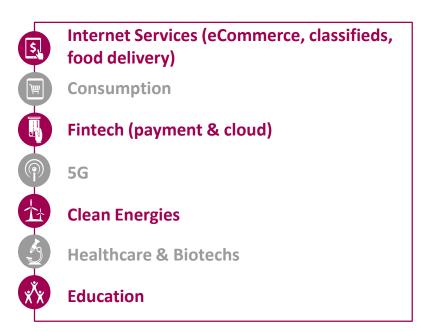
New Economy

- **46** GICS sub sectors
- 2104 companies
- \$4.7 trn market cap



- 99 GICS sub sectors
- 2991 companies
- \$ 6,9 trn market cap







Carmignac Emergents - Top Convictions



Leading South East Asia ecommerce player

- ► Solid positioning on its main businesses
 - ► eCommerce (Shopee No.1 market share in terms of total orders in 2019)
 - ► Online gaming (Garena No.1 market share in terms of gaming revenues in 2019)

Quality ratios

- 2019 online sales growth: +94%
- 2019 gaming revenues: \$ 1 767m, +167% YoY growth



Global tech components leader with a technology leadership

- N. 1 in flagship DRAM and NAND memory chips, which are essential components in 5G phones and servers
- Beneficiary of China/ US tech war

Quality financial ratios for 2019

- ► FCF yield: 6%
- Net cash balance sheet: net cash/ market cap 25%



Leading Chinese electric vehicles producer

- Strong brand image: "The Chinese Tesla"
- Beneficiary of Chinese government's strong ambitions / targets in the EV sector*:
 - increase EV sales to 7m units by 2025, up from 1.1m today (2020e)
 - Increase EV penetration from 4.5% (2020e) to 25% (2025e)

Quality ratios

- ▶ 5000 new EV orders vs 11 000 for Tesla in China
- ▶ 2019 sales growth: +181%



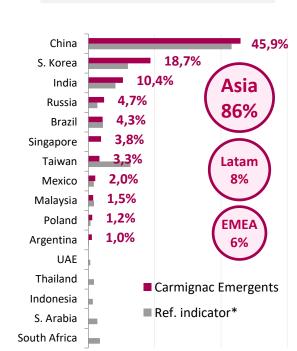


Carmignac Emergents - Current Positioning & Biggest Convictions

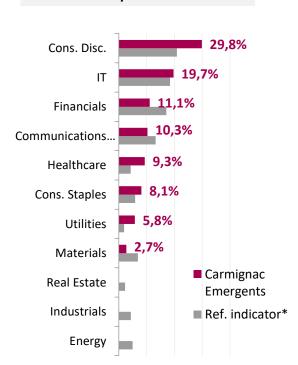
Top 10 positions

	Stock	Country	% Assets
1	SAMSUNG ELECTRONICS	S. Korea	9.3%
2	JD.COM	China	7.8%
3	NIO	China	4.2%
4	SEA	Singapore	3.8%
5	WUXI BIOLOGICS	China	3.7%
6	YANDEX	Russia	3.5%
7	TAIWAN SEMICONDUCTOR	S. Korea	3.3%
8	NAVER CORP	S. Korea	3.0%
9	HYUNDAI MOTOR	S. Korea	2.8%
10	CHINA EAST EDUCATION	China	2.8%

By country



By sector

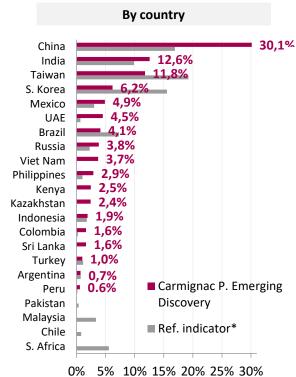


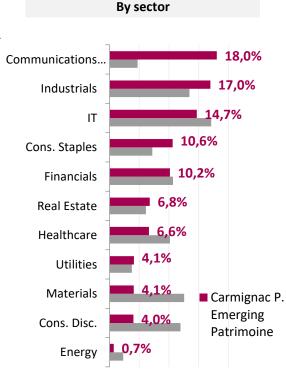


Carmignac P. Emerging Discovery - Current Positioning & Biggest Convictions

Top 10 po	ositions
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	Stock	Country	% Assets	
1	MOMO INC	China	7.9%	
2	CHINA COMMU. SERVICES	China	5.8%	
3	CHICONY ELECTRONICS	Taiwan	4.6%	
4	ARAMEX	UAE	4.5%	
5	PRESIDENT CHAIN STORE	Taiwan	4.5%	
6	21VIANET GROUP	China	4.2%	
7	ALUPAR INVESTIMENTO	Brazil	4.1%	
8	VIETNAM DAIRY PRODUCTS	Vietnam	3.6%	
9	DR LAL PATHLABS	India	3.5%	
10	FIBRA TERRAFINA	Mexico	3.5%	







Reminder of our approach and investment process

Our Investment Process

Bottom-up Stock Picking Process Taking into Account Macro Fundamentals of Emerging Countries





Sector Selection



Stock Selection

Select preferability companies in countries with strong macro fundamentals & healthy currencies

External vulnerability Long term growth prospects Current account Exchange rate Inflation

Underpenetrated sectors with long-term growth potential

Number of competitors Concentration SOE / non-SOE

Companies with strong FCF profiles, sustainable business models that that can self finance their growth

Cash flow generation Profitability Balance sheet quality Capital light Negative working capital business









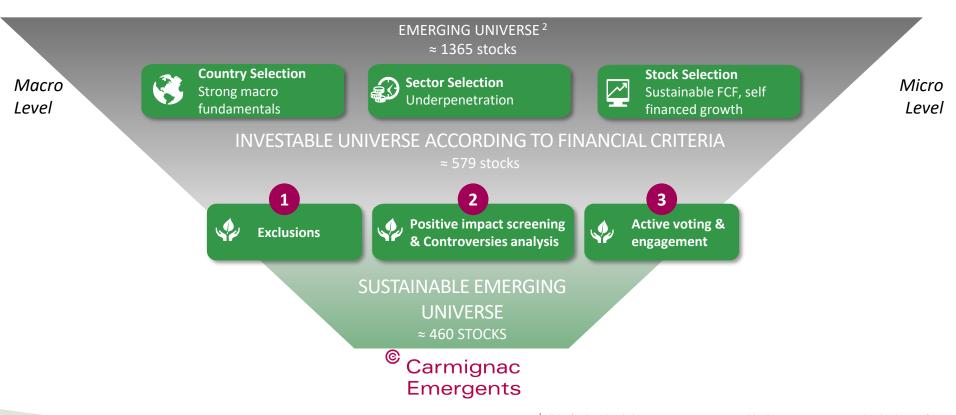


Risk management

Continual sizing of positions, as risk/reward dynamic evolves through the holding period of securities Ongoing monitoring of the validity of investment thesis

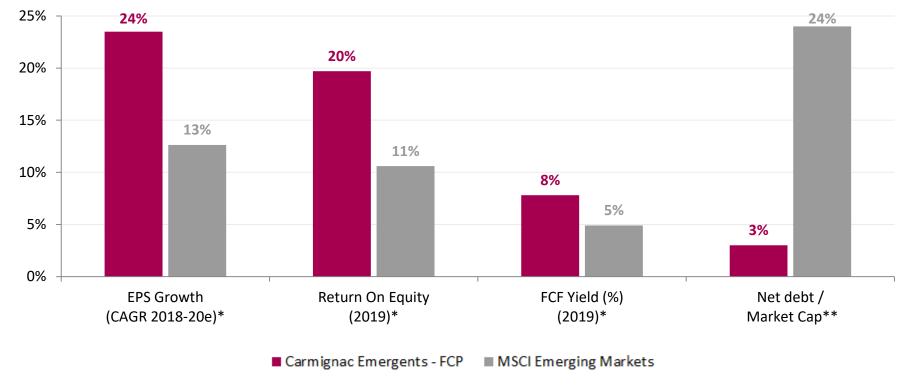


An Investment Process Taking into Account Financial and Extra Financial Criteria¹





Result of our approach: Quality Financial Ratios, Consequence of Stock-Picking



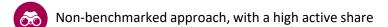


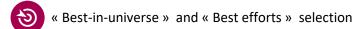
*Earnings per share growth, Return on Equity, Free Cash Flow Yield consensus estimates ** Net debt at last company publication date and market capitalisation as of 30/06/2020 — Net debt excluding financials Sources: Carmignac, Datastream, Bloomberg, 30/06/2020 Carmignac, 2019. Past performance is not necessarily indicative of future performance. Performances are net of fees (excluding possible entrance fees charged by the distributor). The return may increase or decrease as a result of currency fluctuations. The Funds present a risk of capital loss. Portfolio may vary over time.

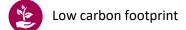
Conclusion: A Sustainable Strategy with Strong Recognition

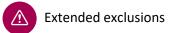






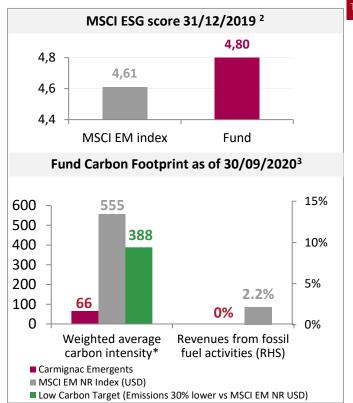




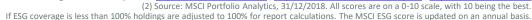








(1) Carmignac Emergents obtained the French and Belgian sustainability labels. https://www.lelabelisr.fr/en/; https://www.towardssustainability.be/; https://www.febelfin.be/fr





Appendix



Carmignac Emergents - Portfolio Adjustments YTD

REINFORCED

Asian/Chinese equities, as they emerge as the big winners of the crisis





INCREASED FOCUS

Healthcare









5G, AI and winners of Tech War













REDUCED

EMEA & commodity related exposure





OTHER ADJUSTMENTS



Selective exposure to LatAm Tactical increase in Brazilian exposure



Reshuffled Indian portfolio











Carmignac P. Emerging Discovery - Portfolio Adjustments YTD

REINFORCED

Asian/Chinese equities, as they emerge as the big winners of the crisis



INCREASED FOCUS ON QUALITY MID-CAP TECH NAMES IN ASIA

Healthcare



5G & Al winners 世纪互联



eCommerce & digital consumption









REDUCED

EMEA & LatAm commodity related exposure





OTHER ADJUSTMENTS



Selective exposure to LatAm

Tactical increase in Brazilian exposure in summer



Reshuffled Indian portfolio







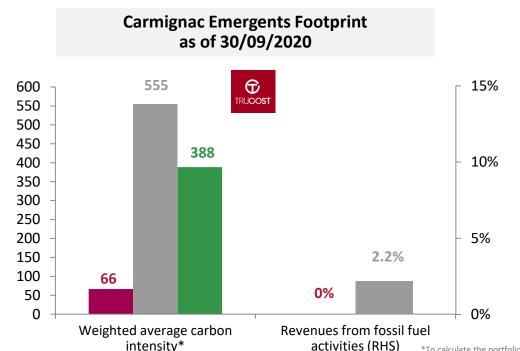
Underpenetration Goes Hand In Hand With Sustainability

Favoring companies with attractive long-term growth prospects <u>AND</u> bringing a solution to environmental and social challenges within the EM countries





Result of our approach: A Low Carbon Portfolio



Carbon emission investment strategy

- We aim to achieve carbon emissions 30% lower than our reference indicator (MSCI EM NR Index USD)*.
- Limiting investments in companies owning fossil fuel reserves
- Selecting companies that follow a more ambitious carbon risk management policy than their industry peers
- Investing in companies that offer clean technology solutions

- Carmignac Emergents
- MSCI EM NR Index (USD)
- Low Carbon Target (Emissions 30% lower vs MSCI EM NR USD)

*To calculate the portfolio carbon emissions, the companies' carbon intensities (tonnes of CO2e /USD mn revenues converted to Euros, (Scope 1 and 2 GHG Protocol), S&P Trucost) are weighted according to their portfolio weightings (adjusted for holdings for which carbon emissions are not available), and then summed. S&P Trucost methodology: Trucost uses company disclosed emissions where available. In the instance it is not available, they use their proprietary EEIO model. The model uses the revenue breakdown of the company by industry sector to estimate the carbon emissions. For further information, please visit: www.spglobal.com/spdji/en/documents/additional material/faq-trucost.pdf. Although S&P Trucost does report Scope 3 emissions where available, such emissions are commonly considered to be poorly defined and inconsistently calculated by companies. As a result, we have chosen not to include them in our portfolio emission calculations. Scope 1: Greenhouse gas emissions generated from burning fossil fuels and production processes which are owned or controlled by the company. Scope 2: Greenhouse gas emissions from consumption of purchased electricity, heat or steam by the company Scope 3: Other indirect Greenhouse gas emissions, such as from the extraction and production of purchased materials and fuels, transport-related activities in vehicles not owned or controlled by the reporting entity, electricity-related activities (e.g. T&D losses) not covered in Scope 2, outsourced activities, waste disposal, etc Source: S&P Trucost, Carmignac, October 2020.





Xavier HOVASSE, CFA

Head of Emerging Equities & Fund Manager

Carmignac experience: 12 years

Industry experience: 21 years

2015	Carmignac – Head of Emerging Markets
2011	Carmignac – Fund Manager – Emerging Markets (Latin America & EMEA)
2008 – 2010	Carmignac – Analyst, Latin America
1999 – 2008	BNP Paribas Asset Management, Paris, France – Analyst and Emerging/Global equities manager
2004	CFA Charterholder
1999	Graduate from Ecole Supérieure de Commerce de Paris (ESCP-EAP)

Performance by Calendar Year

Carmignac Emergents – A EUR Acc



CALENDAR RETURNS

A EUR Acc	2015	2016	2017	2018	2019	YTD 2020 (30/10/2020)
Carmignac Emergents	+5.2%	+1.3%	+18.8%	-18.6%	+24.3%	+21.9%
Ref. Indicator*	-5.2%	+14.5%	+20.6%	-10.3%	+20.6%	-2.8%

Annualized	3 years	5 years	10 years
Carmignac Emergents	+6.52%	+8.49%	+5.45%
Reference Indicator*	+2.44%	+7.81%	+3.50%





Lowe	er risk			Higher risk			
	ntially r return	ı	h	Poter igher r	tially eturn		
1	2	3	4	5*	6	7	

Performance by Calendar Year

Carmignac Portfolio Emerging Discovery – Luxembourg SICAV

	2015	2016	2017	2018	2019	2020 (as of 30/10/2020)
Carmignac Portfolio Emerging Discovery – A EUR Acc Luxembourg SICAV	+2.99%	+3.76%	+17.91%	-8.90%	+9.98%	-6.20%
Reference Indicator*	+0.19%	+6.67%	+18.14%	-11.64%	+14.39%	-9.44%

Annualized	3 years	5 years	10 years
Carmignac Portfolio Emerging Discovery – A EUR Acc Luxembourg SICAV	-1.50%	+3.04%	+2.79%
Reference Indicator*	-0.62%	+3.89%	+1.73%



FP Carmignac Emerging Discovery and Carmignac Portfolio Emerging Discovery (sub fund of Carmignac Portfolio, a Luxembourg SICAV) share the same investment strategy, portfolio construction and management process.

50% MSCI EM SmallCap (EUR) + 50% MSCI EM MidCap (EUR), (Reinvested net dividends, rebalanced quarterly). Past performance is not necessarily

Main risks of the fund Carmignac Emergents



_	Lowe	er risk			Higher risk			
	Poter lowe	rtially return			ŀ	Potent nigher re	tially eturn	
	1	2	3	4	5	6*	7	

Equity

The Fund may be affected by stock price variations, the scale of which is dependent on external factors, stock trading volumes or market capitalization.

Emerging markets

Operating conditions and supervision in "emerging" markets may deviate from the standards prevailing on the large international exchanges and have an impact on prices of listed instruments in which the Fund may invest.

Currency

Currency risk is linked to exposure to a currency other than the Fund's valuation currency, either through direct investment or the use of forward financial instruments.

Discretionary management

Anticipations of financial market changes made by the Management Company have a direct effect on the Fund's performance, which depends on the stocks selected.

The Fund presents a risk of loss of capital.

Share class A EUR Acc

Main risks of the fund





Carmignac Portfolio Emerging Discovery

Equity

The Fund may be affected by stock price variations, the scale of which is dependent on external factors, stock trading volumes or market capitalization.

Emerging markets

Operating conditions and supervision in "emerging" markets may deviate from the standards prevailing on the large international exchanges and have an impact on prices of listed instruments in which the Fund may invest.

Currency

Currency risk is linked to exposure to a currency other than the Fund's valuation currency, either through direct investment or the use of forward financial instruments.

Liquidity

Temporary market distortions may have an impact on the pricing conditions under which the Fund might be caused to liquidate, initiate or modify its positions.

The Fund presents a risk of loss of capital.

Share class A EUR Acc

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CARMIGNAC GESTION - 24, place Vendôme - F-75001 Paris - Tél: (+33) 01 42 86 53 35
Investment management company approved by the AMF -Public limited company with share capital of € 15,000,000 - RCS Paris B 349 501 676
CARMIGNAC GESTION Luxembourg - City Link - 7, rue de la Chapelle - L-1325 Luxembourg - Tel: (+352) 46 70 60 1
Subsidiary of Carmignac Gestion. Investment fund management company approved by the CSSF
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